

Strategies for Surviving Your First Year as a Construction Firm



[Article was originally posted on
www.constructconnect.com]

By Holly Welles,

When a firm is just beginning, the business owners can feel a range of emotions. It's exciting to start your own business venture, but it can also be an intimidating process. There are so many things that could happen in the future, especially when the business is new and trying to grow.

Starting a construction firm doesn't have to feel like such a challenge. With the right plan in place, you can take steps to improve its chance of success in its first year. Read on to learn the best strategies for surviving that monumental first year as a construction firm.

1. Form a Business Plan

To get any investor or bank loan involved with a new business, a business plan must be presented. Anyone investing money in the business needs to know how it'll achieve success and reap a positive ROI for them.

After the business starts, it may be tempting to throw out the plan altogether. Some business plans aren't fully developed, so handling the construction firm day by day may seem like the better option. Even as circumstances change, however,

it's important to have a vision written down. Written goals reinforce the plan for a business, making it easier to achieve success in your first year.

2. Develop Good Marketing

Any starting business needs to develop a good marketing plan to build their brand. Trusting that news of the firm will spread by word of mouth won't be enough to set a solid marketing foundation.

Along with developing a positive relationship with clients, a new construction firm should create a good website that draws potential clients in. Post client reviews and pictures of successfully developed sites. Link to any social media accounts run by the firm and generate an email subscription platform.

Marketing strategies breathe life into businesses that are just starting out. Develop a good strategy during the firm's year of the construction firm to begin and continue the business' success.

3. Keep Expenses Low

The easiest way to run a business into the ground is to spend too much money. During the first year, focus on keeping expenses as low as possible while still building the construction firm's local reputation as a supplier.

One area where things can get costly is when productivity is lacking. Inefficiency can create cost issues for new firms. Use technology to navigate around this potential problem by embracing the use of telematics. Telematics uses technology to deliver information and communication to remote networks. It's been successful in helping businesses maximize efficiency, improve communication and even avoid downtime and maintenance issues.

Construction firms can also look into tools that help improve collaboration and respond to clients. Project management software can help leaders keep work moving and identify potential delays. When a firm is working hard to establish its reputation in the industry, this support can help business owners start off on the right foot.

Whichever tools work best for a business, weigh the long-lasting benefits against the upfront cost. Investing in good technology will keep expenses low in the future, ensuring more success for any new construction firm.

4. Research the Right Insurance

There are many different kinds of insurance available to construction firms, but not every firm needs to get every kind of insurance. It depends on what the business develops and how big it is.



California Sub-Bid Request Ads



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL
CITY & COUNTY OF SAN FRANCISCO
CERTIFIED LBE/MBE/WBE/OBE
SUBCONTRACTORS & SUPPLIERS and ALL
QUALIFIED SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES

FOR THE FOLLOWING PROJECT:

**MUNI METRO EAST BOILER AND HVAC
REHABILITATION PROJECT
CONTRACT NO. 1309
SAN FRANCISCO, CA**

**BID DATE: October 3, 2019 @ 3:00pm
ESTIMATE: \$2,750,000**

CONTACT:

Kelsey Godfrey bid@arntzbuilders.com

Trades needed but not limited to: Site Work, Demolition, Concrete, Concrete Reinforcement, Cast-in-Place Concrete, Structural Steel, Painting and Coating, Mechanical, Plumbing, Electrical. All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM OR ELECTRONICALLY UPON REQUEST. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE
CARPENTER'S AND LABORER'S
COLLECTIVE BARGAINING AGREEMENTS
AN EQUAL OPPORTUNITY EMPLOYER



300 Lakeside Drive • Oakland, CA 94612 • Phone: 415-955-2817

Request for DBE and UDBE Subcontractor and Supplier for:

**CITY OF EAST PALO ALTO
PUBLIC WORKS DEPARTMENT
ENGINEERING DIVISION**

**REQUEST FOR PROPOSAL FOR PROFESSIONAL SERVICES
Capital Improvement Program Number CIP-ST-05A-13**

**PROJECT TITLE:
BAY ROAD IMPROVEMENT PH II AND III PROJECT**

LOCATION: East Palo Alto, CA

RFP SUBMITTAL DEADLINE: 3:00 P.M., THURSDAY, SEPTEMBER 26, 2019

Seeking: Materials Testing

Email SOQs to Betty at Betty.Poon@aecom.com / Direct questions to Betty at 415.955.2817
Contact AECOM for assistance with bonds, insurance, lines of credit,
or project plans and specifications.

Information due to Betty by Monday, September 23 @ 1pm



JAMES E. ROBERTS-OBAYASHI CORP.
20 Oak Court, Danville, CA 94526
925-820-0600 FAX 925-820-1993

WE ARE REQUESTING QUOTATIONS FROM
ALL SUBCONTRACTORS/SUPPLIERS
ON THE FOLLOWING PROJECT:

**Casa De La Mision GMP Bid
in San Francisco, CA**

BIDS DUE: Tuesday October 1, 2019 @ 5:00 PM

Casa De La Mision consists of the construction of a new five (5) story affordable senior housing development with forty-five (45) residential apartment units and associated amenities. The project encompasses four (4) levels of type V-A wood framed construction over one (1) level of type I-A concrete construction. This work includes, but is not limited to: abatement, demolition, mass excavation, shoring, soil improvements, structural concrete, site concrete, structural steel, brick veneer, glazed tile siding, fiber cement siding, stucco, drywall, windows, storefront, doors and hardware, roofing, interior and exterior finishes, elevator, fire sprinklers, plumbing, HVAC and electrical.

This is a **Prevailing Wage** project. No less than the wages in the Federal Wage Determination, CA20190018 Modification #5* shall be paid. <https://beta.sam.gov/wage-determination/CA20190018/5> *The actual Davis Bacon Wage Determination to be used in contracts may be updated just prior to contract signing. Classifications used in performing work on this project must be listed on the wage determination. See Instructions to Bidders for more information.

A **jobwalk** for the Demo and Abatement subs is currently TBD. However, we are looking to schedule this for the week of September 16th.

Bids to be emailed should be sent to
June Gilmore at juneg@jercorp.com and
Dustin Gianotti at dusting@jercorp.com.

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

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Targeted mailings sent to businesses per your criteria.

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Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

**795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107**

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

**Publisher of
Small Business Exchange
weekly newspaper**

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2019



California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jason Martin

REQUEST FOR **DVBE**
 SUBCONTRACTORS AND SUPPLIERS FOR:

VTC York Street Improvements
 Vallejo, CA

Solano Transportation Authority

BID DATE: October 8, 2019 @ 11:00 AM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Survey, Progress Schedule (Critical Path Method), Site Video Taping, Water Pollution Control Program, Traffic Control System, Clearing & Grubbing, Adjust Utilities to Grade, Import Topsoil, Lean Concrete Backfill, Slurry Seal, Roadside Signs, Paint Curb, Minor Concrete, Paint Traffic Stripe, Decomposed Granite, Type III Barricade, Water Filled Barrier, Tree Protection & Pruning, Tree Removal, Site Furnishings, Ornamental Metal Fence, Planting & Irrigation, Bus Shelters, Kiosk, Sprinkler Control Conduit, Lighting & Electrical Systems, Construction Area Signs, Temporary Fencing, Utility Locating, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Donat Galicz & Jason Martin

REQUEST FOR **SB/LSB/MBE/WBE**
 SUBCONTRACTORS AND SUPPLIERS FOR:

Antioch Station Expansion Parking Project
And Miscellaneous Site Improvements
 Contract No. 04SF-190

San Francisco Bay Area Rapid Transit District

BID DATE: October 1, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Signage, Striping, Markings, Lime-Cement Soil Stabilization, Electrical and Communications, Electrical Street Lighting, Landscaping and Irrigation, Railing, Gates, Fencing, Temporary Fencing, Misc. Concrete, Seal Coat, Survey Staking, Materials Testing, Construction Area Signs, SWPPP, Signal Modifications, Guardrail, Underground, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SB/LSB/MBE/WBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard or Greg Souder

REQUEST FOR **DBE**
 SUBCONTRACTORS AND SUPPLIERS FOR:

Construct 4 Lane Expressway with
Earthwork and Paving
 Hwy 29 Kelseyville
 Caltrans #01-2982U4

BID DATE: October 9, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis and Report, Sweeping, Treated Wood Waste, Biologist, Invasive Species Control, Clearing & Grubbing, Rock Excavation (Controlled Blasting, Structure Excavation, Structure Backfill, Landscaping, Hydroseed, Date Core, AC Dike, Tack Coat, Cold Plane AC, Structural Concrete, Minor Concrete, Bar Reinforcing Steel, Structural Concrete, Wildlife Escape Ramp, Underground, Concrete Backfill, Temporary Culvert, Structural Steel Plate Vehicular Undercrossing, Geocomposite Drain, Temporary AFES, Abandon Culvert, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Destroy Well, Prepare & Stain Concrete, Fencing, Gates, Delineator, Pavement Marker, Roadside Signs, Barricade, Cable Railing, Concrete Barrier, Striping & Marking, Radar Speed Feedback Sign Systems, Electrical, Building Work, Building Demolition, Ground Anchors - Sub Horizontal, Shotcrete, Relocate Billboard, and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



Graniterock

5225 Hellyer Avenue, Suite #220
 San Jose, CA 95138
 Phone (408) 574-1400 • Fax (408) 365-9548
 Contact: Patrick McDonald
 Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
 QUALIFIED SBE / LSBE / MBE / WBE
 SUBCONTRACTORS/SUPPLIERS/
 TRUCKERS FOR:

Antioch Station Expansion Parking Project
and Miscellaneous Site Improvements
 Contract No. 04SF-190

Owner: San Francisco BART District
 Engineers' Estimate: \$12,800,000

BID DATE: October 1, 2019 @ 2:00 PM

Items of work include but are not limited to: Construction Staking, Quality Control & Testing, Striping & Pavement Marking, Storm Water Pollution Implementation, Lighting, Traffic Signal, Metal Beam Guard Rail, Minor Concrete, Storm Drain, Water Truck, Trucking, Sweeping, Signs, Fence / Handrail, Landscape Planting, Irrigation, Hydroseeding, Lime Treat Soil, Bio Retention Area and Wayfinding Signs.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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CAHILL CONTRACTORS LLC

requests bids from Certified SBE Subcontractors and Suppliers
 for ALL trades EXCEPT:

Exterior Building Maintenance / Fire Sprinkler / Fire Alarm / ERRCS / Solar

MACEO MAY - REMAINING TRADES
Ave. C & 5th Street, Treasure Island, CA

This is an SFCMD project with prevailing wage and construction workforce requirements.

BID DATE: 9/26/19 @ 2 PM

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at estimating@cahill-sf.com, (415) 677-0611

Tutor Perini/O & G Joint Venture (TPOG)



SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE
PURPLE LINE EXTENSION SECTION 2 PROJECT

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)



INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

Nareg@moderntimesinc.com

BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpogjv4purpleline.com/index.html>



California Sub-Bid Request Ads



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

Fair Oaks Ave Overhead Bridge Rehabilitation
City of Sunnyvale

Bids: October 16, 2019 @ 3 pm

SUBCONTRACTING GOAL - DBE - 7.82%

The work consists but not limited to the following: Control of Work; Temporary Traffic Control; Water Pollution Control; Existing Facilities; Grading; Clearing & Grubbing; Earthwork; Landscape; Surfacing & Pavements; Hot Mix Asphalt; Structures; Prestressing Concrete; Concrete Structures; Rebar; Steel Structures; Painting; Drainage; Concrete Pipe; Miscellaneous Construction; Concrete Curbs & Sidewalks; Miscellaneous Metal; Local Infrastructure; Signal & Lighting; Erosion Control; Chainlink Fences & Gates; MTL Railing; Painting; Railings & Barriers; Markers & Delineators

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Request for **SBE/DBE/MBE/DVBE/WBE/LBE** Subcontractors & Suppliers

Owner: City and County of San Francisco,
San Francisco Department of Public Works

Project: Geary Rapid West of Van Ness Surface Contract (FTA-SBE-DBE Program)
Contract No.: 1000008388

Bid Date: September 25, 2019 • Bid Time: 2:30 p.m.

Quote Due: September 25, 2019 by 12:00 p.m.

Contractor:

NTK Construction, Inc.

501 Cesar Chavez St., Suite 115
San Francisco, CA 94124

415-643-1900 (phone) - 415-643-1300 (fax)

<http://www.ntkconstruction.com> (website)

Estimator: Tin Tran - ttran@ntkconstruction.com

NTK Construction, Inc. (NTK) is bidding this project as a prime contractor and we are interested in receiving proposals/quotes from qualified and certified SBE/WBE/MBE/DBE/LBE/DVBE subcontractors and suppliers for the following items of work: (but not limited to)

Traffic Control (Div. 1), Flatwork (Div. 03), Misc Metal (Div. 05), Electrical (Div. 26), Asphalt Paving (Div. 32), Planting Irrigation (Div. 32), Planting Preparation (Div. 32), Landscape Grading (Div. 32)

The work is located along Gear Blvd. from Stanyan St to Van Ness Ave.; Starr King Way from Gough St. to Franklin St.; and O'Farrell St. from Franklin St. to Van Ness Ave. in San Francisco, CA and consists of demolishing a folded pedestrian ramp, installing a concrete retaining wall, ASA curb ramp and curb extension work, reinforced bus pad installation work, reinforced bus shelter foundation work, center median modification work, reinforced bus shelter foundation work, center median modification work, drainage and sewer lining work, new traffic signal pole installation and traffic signal modifications work, paving and base repair work, traffic routing work and all related work.

The estimated cost of construction contract is 16,600,000. Contract Duration is 450 consecutive calendar days.

This project is Federal-Aid Project.

The goals are set as follows:

Small Business Enterprise: (SBE)	15%
African-American Disadvantaged Business Enterprise (DBE)	4%
Women-Owned Disadvantaged Business Enterprise (DBE)	4%

The project plans and specifications may be viewed at our office (501 Cesar Chavez St., Suite 115, San Francisco, CA 94124) or may be obtained from the SFPDPW www.sfpdpw.org/biddocs at no cost.

An Equal Opportunity Employer

Strategies for Surviving Your First Year as a Construction Firm

Continued from page 1

Contractor liability insurance is one of the most basic kinds of insurance a construction firm will need. It protects the business against any accidents, injuries or property damages that happen on the job. It's also a measure of protection against accidental property damage, such as a worker mishandling tools.

There's also the builder's risk insurance policy to consider. It covers any damages on a site up to a point, based on the total value of the structure. The only thing to note is that it won't cover damages that are the result of fault planning, materials or workmanship.

5. Reinvest When Needed

When a new construction firm experiences its first profits, it's easy to spend it all on upgrades to the main office, marketing campaigns or other needed expenses. The key to handling profits correctly is to reinvest when it's needed, only up to half of what's earned.

Leaving half of the profits to cover things like bills, employee pay and hiring will provide a financial cushion for the firm to fall back on. It's always smart to have money set aside for unforeseen expenses while re-investments are made.

6. Network With Your Area

Networking is crucial for every new construction firm to get used to. Building a relationship with other firms in the area will map out both the competition and who to learn from.

The main benefit that comes from networking is that other businesses will spread the word about the new construction firm in town. Learning how to network is an easy way to add to existing marketing strategies with minimal added expense.

7. Put Customers First

Strategizing, marketing and networking can develop a new construction firm, but the daily interactions the firm has with customers are what will establish it as a business to be trusted.

Putting customers first looks like many different things. Always being reachable by phone and email is one way to be present for their needs. A quick response time will also gain more customers, since no one enjoys waiting for days on end for a quote or response to a question they have.

Another way a new construction firm can put customers first is to create a survey for customers to take after a project is done. Find out what they enjoyed and what they wish had been done differ-

ently. Not every suggestion will be actionable, but hearing what they want and trying to meet them halfway will result in continuing success for a new business.

8. Stay Flexible

The last strategy every new construction firm can use during their first year is to stay flexible. Always have a business plan and marketing strategy in the works, but don't panic if things don't go according to plan.

Staying flexible will keep a new firm open for business during the moments when things get tough. Disrupted schedules, broken machinery and unforeseen expenses are all part of starting a business. They'll happen no matter how good a business plan is, so flexibility is key.

Use these strategies to survive the first year as an operating construction firm. They'll guide any firm through the challenges of figuring out how to be a business, while opening doors to future success.

SOURCE:

www.constructconnect.com/blog/strategies-for-surviving-your-first-year-as-a-construction-firm



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

BART - ANTIOCH STATION EXPANSION PARKING PROJECT CONTRACT NO. 04SF-190

MBE available percentage is 18.2%, a WBE
available percentage is 9.3%, LBE 19%

OWNER:

SAN FRANCISCO BAY AREA
RAPID TRANSIT DISTRICT

300 Lakeside Drive, Oakland, CA 94612

BID DATE: OCTOBER 1ST, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises, Women Owned Business Enterprises and Local Business Enterprises (MBE/WBE/LBE), for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, FENCING/RAILING, LANDSCAPE/IRRIGATION, LIME TREATMENT, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 3 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <https://suppliers.bart.gov>.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the W/MBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

CALTRANS ROUTE 82 - CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY FROM MCKENDRIE STREET IN SAN JOSE TO THE ALAMEDA IN SANTA CLARA

Contract No. 04-4J2824, Disabled Veteran
Business Enterprise Goal Assigned is 3%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: OCTOBER 2, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CONSTRUCTION AREA SIGNS, ELECTRICAL, LEAD COMPLIANCE PLAN, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVEMENT MILLING, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT OIL BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Kiewit

10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 946-3823
Contact: Coryn Reichenau
Email: coryn.reichenau@kiewit.com

**Owner: Port of Long Beach
Project Name: Double Track Access
From Pier G to J: Specification No. HD-S2559
Location: 1281 Pier G Way, Long Beach, CA 90802
Bid Date: October 15, 2019 at 2:00p.m.**

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE) to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Department of Transportation (DOT).

The **Double Track Access From Pier G to J Project** will provide construction of a mainline track and yard tracks adjacent to and within the Pier G, ITS Marine Terminal, eastern area, including: demolition of existing improvements and recycling of asphalt concrete pavement; crushed miscellaneous base, and Portland cement concrete pavement; erosion control; earthwork and grading of the site; disposal of Non-RCRA California Hazardous Waste soil; construction of water, sewer, storm drain, electrical, communication, and Train in Motion systems; construction of yard lighting; construction of asphalt concrete pavement systems; installation of fencing, gate, and K-rail, including temporary fencing and K-rail; construction of railroad track with ties and ballast; construction of railroad special trackwork (turnouts and crossover); and construction of railroad miscellaneous items (bumping posts and derail).

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

Traffic control/MOT • aggregate • demolition • dewatering • ductile iron pipe • reinforced concrete pipe • plastic pipe (PVC) • steel casing • manhole material • asphalt paving • curb and gutter • fencing/gate/guardrail • lighting and signals • ready mix supply • concrete reinforcing installation • concrete barrier • precast concrete • metals • painting and coating • bolts and gaskets • valves • electrical work

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

This project is subject to Davis-Bacon and Prevailing Wage Rates and Project Labor Agreement. The project is also partially funded by the Transportation Corridor Enhancement Program (TCEP) and is subject to federal funding requirements including, but not limited to the Buy America Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors may be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

**"Kiewit Infrastructure West Co.
is an Equal Opportunity Employer.
Employment decisions are made without regard to race,
color, religion, national or ethnic origin, sex,
sexual orientation, gender identity or expression, age,
disability, protected veteran status or
other characteristics protected by law."**

Public Legal Notices



CALIFORNIA STATE LOTTERY
Request for Proposal (RFP) #50116
Scratchers® Ticket Delivery Services

The California State Lottery (Lottery) is inviting proposals from qualified Bidders to provide Scratchers® Ticket Delivery Services to Lottery retailers throughout California.

This Request for Proposal (RFP) is open to all Bidders that, at the time of proposal submission, meet the following minimum Bidder qualifications. **If a joint venture is submitting a proposal, at least one of the Bidders comprising the joint venture must meet all the Minimum Bidder Qualifications.** Qualified Bidders must:

1. Have the demonstrated ability to perform delivery services utilizing commercial fleet vehicles to Lottery facilities and all Lottery retailers throughout California within 24 hours of receiving a shipment.
2. Have the demonstrated ability to provide Contractor-employed, uniformed personnel, operating Contractor-owned or corporate-leased vehicles registered to the Contractor through the California Department of Motor Vehicles, to perform the services described in Exhibit A, Scope of Services.
3. Have a minimum of three years of similar delivery experience performing the services specified as outlined in Exhibit A, Scope of Services. For purposes of this solicitation document, "similar" is defined as picking up items from a customer and delivering the items to others on a regular basis, within a specified timeframe, and in a secure manner;
4. Have a minimum of six months experience in providing a computerized method for recording and retrieving proof of delivery information;
5. Have processing/distribution centers in both Northern and Southern California with Information Technology and Security personnel;
6. Have a current and valid California Department of Motor Vehicles (DMV) Motor Carrier Operating (MCO) Permit; and
7. Meet the requirements set forth in Section II, Proposal Requirements.

The RFP is available to download exclusively at the Lottery website at www.calottery.com/vendor. **The Lottery will not distribute paper copies of the RFP.**

CNS-3293806#

REQUEST FOR PROPOSALS FOR HARVEY MILK TERMINAL 1 AND TERMINAL 2 AT SAN FRANCISCO INTERNATIONAL AIRPORT



The Airport Commission has commenced two Request for Proposals (RFP) processes for retail concession leases in Harvey Milk Terminal 1 and Terminal 2. The opportunities include 4 separate leases with the following business terms:

RFP 1 - Harvey Milk Terminal 1 Retail Concession Leases Phases 3 and 4

Harvey Milk Terminal 1 Retail Concession Lease – Traveler's Retreat:

Rent is the higher of the Minimum Annual Guarantee (\$135,000.00) or

- 12% of Gross Revenues for service, plus
- 14% of Gross Revenues for retail merchandise.

Harvey Milk Terminal 1 Retail Concession Lease – Apparel:

Rent is the higher of MAG (\$365,000.00) or

- 12% of Gross Revenues achieved up to and including \$1,000,000.00; plus
- 14% of Gross Revenues achieved from \$1,000,000.01 up to and including \$2,000,000.00; plus
- 16% of Gross Revenues achieved over \$2,000,000.00.

Harvey Milk Terminal 1 Retail Concession Lease – Bookstore:

Rent is the higher of MAG (\$230,000.00) or

- 8% of Gross Revenues achieved up to and including \$2,000,000.00; plus
- 10% of Gross Revenues over \$2,000,000.00.

RFP 2 - Terminal 2 Market and Harvey Milk Terminal 1 Specialty Retail Stores Lease

Rent is the higher of MAG (\$1,000,000.00) or

- 12% of Gross Revenues achieved up to and including \$2,500,000.00; plus
- 14% of Gross Revenues achieved from \$2,500,000.01 up to and including \$5,000,000.00; plus
- 16% of Gross Revenues achieved over \$5,000,000.00.

All Leases shall have a Term of twelve years. The Informational Conference will be held on Thursday, October 3, 2019 at 10:00 a.m. at the Aviation Museum and Library at San Francisco International Airport.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information. The Principal Property Managers for these opportunities are Clarissa Mamail for RFP 1 and Veronica Zamani for RFP 2. Both can be reached at Revenue Development and Management at (650) 821-4500.

CNS #3296195



REQUEST FOR PROPOSALS FOR THE HARVEY MILK TERMINAL 1 FOOD AND BEVERAGE CONCESSION LEASES IN PHASES 3 AND 4 AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the Request for Proposals (RFP) process for the Harvey Milk Terminal 1 Food and Beverage Concession Leases in Phases 3 and 4. The Request for Proposals includes a Gourmet Grab & Go Market Lease, a Food Hall and Pop Up Food Program Lease, a Sit-Down Restaurant & Bar Lease, and 2 Small Business Enterprise Set-Asides for a Coffee Lease and a Japanese/Poke Lease.

The proposed Minimum Annual Guarantees (MAG) range from \$275,000.00 to \$1,685,000.00 and the terms are twelve years with one 2-year option to extend at the Airport Commission's discretion.

Rent for the Grab & Go Market, Coffee, and Japanese/Poke Leases shall be the higher of the MAG or the sum of the following: 8% of Gross Revenues achieved up to and including \$500K, plus; 10% of Gross Revenues achieved from \$500K up to and including \$1M, plus; 12% of Gross Revenues achieved over \$1M.

Rent for the Sit-Down Restaurant & Bar Lease shall be the higher of the MAG or the sum of the following: 8% of Gross Revenues achieved up to and including \$1.5M, plus; 10% of Gross Revenues achieved from \$1.5M up to and including \$2M, plus; 12% of Gross Revenues achieved over \$2M.

Rent for the Food Hall and Pop-Up Food Program Lease shall be the higher of the MAG or the sum of the following: 8% of Gross Revenues achieved up to and including \$2M, plus; 10% of Gross Revenues achieved from \$2M up to and including \$2.5M, plus; 12% of Gross Revenues achieved over \$2.5M.

The Informational Conferences will be held on Thursday, October 3, 2019 at 10:00 a.m. at the Aviation Museum at San Francisco International Airport.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Tomasi Toki, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

CNS-3295418#

DEPARTMENT OF MOTOR VEHICLES (DMV)

Upgrade the Existing Heating, Ventilation, and Air Conditioning (HVAC) Control Systems at the Merced, Oakland Coliseum, Corte Madera and Sacramento DMV office buildings. Project No. 19-255

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment, and travel necessary to upgrade the existing heating, ventilation, and air conditioning (HVAC) control systems at the Merced, Oakland Coliseum, Corte Madera and Sacramento DMV office buildings for the term of this Agreement. The Contractor is responsible for field verifying all dimensions and existing site conditions pertinent to this Agreement.

A mandatory pre-bid conference is scheduled at 9:00 a.m. on 09/24/19 at 2415 First Avenue, Sacramento, CA 95818. Meeting in the lobby.

An optional pre-bid conference is scheduled at 10:00 a.m. on 10/1/19 at the Merced DMV Field Office located at 1313 West 12th Street, Merced, CA 95341 (Meeting at the flagpole.), for the purpose of viewing the location and equipment relevant to this IFB.

An optional pre-bid conference is scheduled at 10:00 a.m. on 10/8/19 at the Oakland Coliseum DMV field office, located at 501 85th Avenue, Oakland, CA 94621, (Meeting at the flagpole.), for the purpose of viewing the location and equipment relevant to this IFB.

An optional pre-bid conference is scheduled 10:00 a.m. on 10/8/19 at the Corte Madera DMV located at 75 Tamal Vista Blvd., Corte Madera, CA 94925, (Meeting at the flagpole.), for the purpose of viewing the location and equipment relevant to this IFB.

The bidder shall possess a valid C-20 contractor license issued by the California Department of Consumer Affairs, Contractors State License

Board (CSLB). All subcontractors that the bidder intends to utilize to perform work under the contract shall possess all applicable contractor licenses for the work they shall perform under the contract. All bidder and subcontractor contractor licenses shall be in good standing from the time of the bid opening through the term of the contract.

Successful bidder shall furnish all applicable bonds (e.g., Bidder's Bond) and must pay prevailing wages. Awarded Contractor shall be required to provide Payment Bond. (Estimate: **\$324,500.00**)

Bid Opening: 10/23/19 at 3:00 p.m.

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.dgs.ca.gov>

9/5, 9/12/19

CNS-3290939#

SMALL BUSINESS EXCHANGE



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

INVITATION TO BID Fencing Routine Repair and Maintenance Services Project No. 19128

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District" or "Owner") will receive sealed bids for the following contract:

Fencing Routine Repair and Maintenance Services ("Contract")

To be performed at the following District site(s) ("Project"):

• All District Facilities

2. LOCAL SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

On January 29, 2014, OUSD adopted a resolution amending the 2008 Local, Small Local and Small Local Resident Business Enterprise Program (L/SL/SLRBE) and increasing the mandatory local participation requirement from twenty (20%) to fifty (50%) percent for all capital program/construction related contracts and professional services agreements. As with all OUSD projects, companies must be certified by the City of Oakland in order to earn credit toward meeting the participation requirement.

The basic Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page:

ousd.org > District Services > Facilities Planning & Management Department > Bids and Requests

3. Sealed Bids will be received until **2:00 PM on 23rd, October, 2019, at the District Office, located at 955 High Street – Facilities Department, Oakland, CA 94601, at the Receptionist's desk**, at or after which time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.

4. The Contract consists of:

Routine plumbing repair and maintenance services at District-wide facilities, on a regular and an as-needed basis including emergency work and repairs, for a period of three (3) years.

see Exhibit A to the Agreement.

5. **Contract Estimate:** A not-to-exceed amount of **One Million Dollars (\$1,000,000.00)** for the duration of the entire Contract **Three Hundred Thirty-Three Thousand Dollars (\$333,333) per year**.

6. The Project Manager for this project is **Mark Cavalli, who can be reached at 510-535-2741**.

7. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

8. To bid on this Project, the Bidder is required to possess one or more of the following State of California Contractor Licenses:

• C-13 –Fencing Contractor

The Bidder's license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

9. Prevailing Wages. Pursuant to sections 1770 et seq. of the California Labor Code, Bidder and all Subcontractors under the Bidder shall pay all workers on all work performed pursuant to the Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the State of California Department of Industrial Relations (DIR) for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to sections 1770 et seq. of the California Labor Code. Copies of the general prevailing rates of per diem wages for each craft, classification, or type of worker needed to execute the Contract, as determined by the DIR are available from the District or on the internet (<http://www.dir.ca.gov>).

10. Contractor Registration. Bidder shall ensure that Bidder and its Subcontractors comply with the registration and compliance monitoring provisions of Labor Code section 1771.4, including furnishing its CPRs to the Labor Commissioner, and are registered pursuant to Labor Code section 1725.5. Labor Code section 1771.1(a) states the following:

"A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded."

A full copy of the bid form must be submitted at time of Bid Opening, 23rd day, October, 2019, @ 2:00 p.m. A copy must be downloaded from www.ousd.org, under the Department of Facilities Planning and Management> For Contractors & Developers> subheading Bids and Request for Proposals> On the Right side, Click Formal Bids



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

INVITATION TO BID Flooring Routine Repair and Maintenance Services Project No. 19116

1. Notice is hereby given that the governing board (“Board”) of the Oakland Unified School District (“District” or “Owner”) will receive sealed bids for the following contract:

Flooring Routine Repair and Maintenance Services (“Contract”)

To be performed at the following District site(s) (“Project”):

- **All District Facilities**

2. LOCAL SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

On January 29, 2014, OUSD adopted a resolution amending the 2008 Local, Small Local and Small Local Resident Business Enterprise Program (L/SL/SLRBE) and increasing the mandatory local participation requirement from twenty (20%) to fifty (50%) percent for all capital program/construction related contracts and professional services agreements. As with all OUSD projects, companies must be certified by the City of Oakland in order to earn credit toward meeting the participation requirement.

The basic Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation.

The full version of OUSD’s latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page:

ousd.org > District Services > Facilities Planning & Management Department > Bids and Requests

3. Sealed Bids will be received until **2:30 PM on 23rd, October, 2019, at the District Office, located at 955 High Street – Facilities Department, Oakland, CA 94601, at the Receptionist’s desk**, at or after which time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.

4. The Contract consists of:

Routine plumbing repair and maintenance services at District-wide facilities, on a regular and an as-needed basis including emergency work and repairs, for a period of three (3) years.
see Exhibit A to the Agreement.

5. **Contract Estimate:** A not-to-exceed amount of **Five Hundred Eighty-Five Thousand Dollars (\$585,000.00)** for the duration of the entire Contract **One Hundred Ninety-Five Thousand Dollars (\$195,000) per year**.

6. The Project Manager for this project is **Mark Cavalli, who can be reached at 510-535-2741**.

7. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

8. To bid on this Project, the Bidder is required to possess one or more of the following State of California Contractor Licenses:

- **C-15 –Flooring and Floor Covering Contractor**

The Bidder’s license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

9. **Prevailing Wages.** Pursuant to sections 1770 et seq. of the California Labor Code, Bidder and all Subcontractors under the Bidder shall pay all workers on all work performed pursuant to the Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the State of California Department of Industrial Relations (DIR) for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to sections 1770 et seq. of the California Labor Code. Copies of the general prevailing rates of per diem wages for each craft, classification, or type of worker needed to execute the Contract, as determined by the DIR are available from the District or on the internet (<http://www.dir.ca.gov>).

10. **Contractor Registration.** Bidder shall ensure that Bidder and its Subcontractors comply with the registration and compliance monitoring provisions of Labor Code section 1771.4, including furnishing its CPRs to the Labor Commissioner, and are registered pursuant to Labor Code section 1725.5. Labor Code section 1771.1(a) states the following:

“A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded.”

A full copy of the bid form must be submitted at time of Bid Opening, 23rd day, October, 2019, @ 2:30 p.m. A copy must be downloaded from www.ousd.org, under the Department of Facilities Planning and Management> For Contractors & Developers> subheading Bids and Request for Proposals> On the Right side, Click Formal Bids



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

INVITATION TO BID

Glazing/Windows Routine Repair and Maintenance Services

Project No. 19114

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District" or "Owner") will receive sealed bids for the following contract:

Glazing/Windows Routine Repair and Maintenance Services ("Contract")

To be performed at the following District site(s) ("Project"):

• All District Facilities

2. LOCAL SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

On January 29, 2014, OUSD adopted a resolution amending the 2008 Local, Small Local and Small Local Resident Business Enterprise Program (L/SL/SLRBE) and increasing the mandatory local participation requirement from twenty (20%) to fifty (50%) percent for all capital program/construction related contracts and professional services agreements. As with all OUSD projects, companies must be certified by the City of Oakland in order to earn credit toward meeting the participation requirement.

The basic Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org > District Services > Facilities Planning & Management Department > Bids and Requests

3. Sealed Bids will be received until **3:00 PM on 23rd, October, 2019, at the District Office, located at 955 High Street – Facilities Department, Oakland, CA 94601, at the Receptionist's desk**, at or after which time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.

4. The Contract consists of:

Routine glazing/windows repair and maintenance services at District-wide facilities, on a regular and an as-needed basis including emergency work and repairs, for a period of three (3) years. See Exhibit A to the Agreement.

5. **Contract Estimate:** A not-to-exceed amount of **Three Hundred Thirty-Nine Thousand Dollars (\$339,000.00)** for the duration of the entire Contract **One Hundred Thirteen Thousand Dollars (\$113,000) per year**.

6. The Project Manager for this project is **Mark Cavalli, who can be reached at 510-535-2741**.

7. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

8. To bid on this Project, the Bidder is required to possess one or more of the following State of California Contractor Licenses:

• C-17 –Glazing Contractor

The Bidder's license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

9. Prevailing Wages. Pursuant to sections 1770 et seq. of the California Labor Code, Bidder and all Subcontractors under the Bidder shall pay all workers on all work performed pursuant to the Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the State of California Department of Industrial Relations (DIR) for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to sections 1770 et seq. of the California Labor Code. Copies of the general prevailing rates of per diem wages for each craft, classification, or type of worker needed to execute the Contract, as determined by the DIR are available from the District or on the internet (<http://www.dir.ca.gov>).

10. Contractor Registration. Bidder shall ensure that Bidder and its Subcontractors comply with the registration and compliance monitoring provisions of Labor Code section 1771.4, including furnishing its CPRs to the Labor Commissioner, and are registered pursuant to Labor Code section 1725.5. Labor Code section 1771.1(a) states the following:

"A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded."

A full copy of the bid form must be submitted at time of Bid Opening, 23rd day, October, 2019, @ 3:00 p.m. A copy must be downloaded from www.ousd.org, under the Department of Facilities Planning and Management> For Contractors & Developers> subheading Bids and Request for Proposals> On the Right side, Click Formal Bids



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

INVITATION TO BID

Play Structure and Matting Routine Repair and Maintenance Services Project No. 19115

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District" or "Owner") will receive sealed bids for the following contract:

Play Structure and Matting Routine Repair and Maintenance Services ("Contract")

To be performed at the following District site(s) ("Project"):

- **All District Facilities**

2. LOCAL SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

On January 29, 2014, OUSD adopted a resolution amending the 2008 Local, Small Local and Small Local Resident Business Enterprise Program (L/SL/SLRBE) and increasing the mandatory local participation requirement from twenty (20%) to fifty (50%) percent for all capital program/construction related contracts and professional services agreements. As with all OUSD projects, companies must be certified by the City of Oakland in order to earn credit toward meeting the participation requirement.

The basic Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org > District Services > Facilities Planning & Management Department > Bids and Requests

3. Sealed Bids will be received until **1:00 PM on 23rd, October, 2019, at the District Office, located at 955 High Street – Facilities Department, Oakland, CA 94601, at the Receptionist's desk**, at or after which time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.

4. The Contract consists of:

Routine plumbing repair and maintenance services at District-wide facilities, on a regular and an as-needed basis including emergency work and repairs, for a period of three (3) years.
see Exhibit A to the Agreement.

5. **Contract Estimate:** A not-to-exceed amount of **Three Hundred Thousand Dollars (\$300,000.00)** for the duration of the entire Contract **One Hundred Thousand Dollars (\$100,000) per year**.

6. The Project Manager for this project is **Mark Cavalli, who can be reached at 510-535-2741**.

7. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

8. To bid on this Project, the Bidder is required to possess one or more of the following State of California Contractor Licenses:

- **C-61 – Limited Specialty Classification**
- **Certification as Soft Tile Surface Installer**
- **B – General Building Contractor**

The Bidder's license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

9. Prevailing Wages. Pursuant to sections 1770 et seq. of the California Labor Code, Bidder and all Subcontractors under the Bidder shall pay all workers on all work performed pursuant to the Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the State of California Department of Industrial Relations (DIR) for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to sections 1770 et seq. of the California Labor Code. Copies of the general prevailing rates of per diem wages for each craft, classification, or type of worker needed to execute the Contract, as determined by the DIR are available from the District or on the internet (<http://www.dir.ca.gov>).

10. Contractor Registration. Bidder shall ensure that Bidder and its Subcontractors comply with the registration and compliance monitoring provisions of Labor Code section 1771.4, including furnishing its CPRs to the Labor Commissioner, and are registered pursuant to Labor Code section 1725.5. Labor Code section 1771.1(a) states the following:

"A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded."

A full copy of the bid form must be submitted at time of Bid Opening, 23rd day, October, 2019, @ 1:00 p.m. A copy must be downloaded from www.ousd.org, under the Department of Facilities Planning and Management> For Contractors & Developers> subheading Bids and Request for Proposals> On the Right side, Click Formal Bids



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

INVITATION TO BID

Plumbing/Sewer/Storm Drain Replacement & Spot Routine Repair and Maintenance Services Project No. 19117

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District" or "Owner") will receive sealed bids for the following contract:

Plumbing /Sewer/Storm Drain Replacement & Spot Routine Repair and Maintenance Services ("Contract")

To be performed at the following District site(s) ("Project"):

- **All District Facilities**

2. LOCAL SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

On January 29, 2014, OUSD adopted a resolution amending the 2008 Local, Small Local and Small Local Resident Business Enterprise Program (L/SL/SLRBE) and increasing the mandatory local participation requirement from twenty (20%) to fifty (50%) percent for all capital program/construction related contracts and professional services agreements. As with all OUSD projects, companies must be certified by the City of Oakland in order to earn credit toward meeting the participation requirement.

The basic Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org > District Services > Facilities Planning & Management Department > Bids and Requests

3. Sealed Bids will be received until **1:30 PM on 23rd, October, 2019, at the District Office, located at 955 High Street – Facilities Department, Oakland, CA 94601, at the Receptionist's desk**, at or after which time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.

4. The Contract consists of:

Routine plumbing repair and maintenance services at District-wide facilities, on a regular and an as-needed basis including emergency work and repairs, for a period of three (3) years.
see Exhibit A to the Agreement.

5. **Contract Estimate:** A not-to-exceed amount of **Seven Hundred Fifty Thousand Dollars (\$750,000.00)** for the duration of the entire Contract **Two Hundred Fifty Thousand Dollars (\$250,000) per year**.

6. The Project Manager for this project is **Kenneth Watts, who can be reached at 510-277-6759**.

7. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

8. To bid on this Project, the Bidder is required to possess one or more of the following State of California Contractor Licenses:

- **C-36 – Plumbing Contractor**
- **C-42 – Sanitation System Contractor**
- **A – General Engineering Contractor**

The Bidder's license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

9. Prevailing Wages. Pursuant to sections 1770 et seq. of the California Labor Code, Bidder and all Subcontractors under the Bidder shall pay all workers on all work performed pursuant to the Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the State of California Department of Industrial Relations (DIR) for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to sections 1770 et seq. of the California Labor Code. Copies of the general prevailing rates of per diem wages for each craft, classification, or type of worker needed to execute the Contract, as determined by the DIR are available from the District or on the internet (<http://www.dir.ca.gov>).

10. Contractor Registration. Bidder shall ensure that Bidder and its Subcontractors comply with the registration and compliance monitoring provisions of Labor Code section 1771.4, including furnishing its CPRs to the Labor Commissioner, and are registered pursuant to Labor Code section 1725.5. Labor Code section 1771.1(a) states the following:

"A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded."

A full copy of the bid form must be submitted at time of Bid Opening, 23rd day, October, 2019, @ 1:30 p.m. A copy must be downloaded from www.ousd.org, under the Department of Facilities Planning and Management> For Contractors & Developers> subheading Bids and Request for Proposals> On the Right side, Click Formal Bids